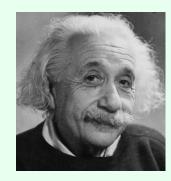
XBRL Global Ledger Update and Trends

Avoiding the dangers of leaping a chasm in two jumps

Eric E. Cohen
Co-founder, XBRL
Yokohama 7-Nov-2012

Agenda

- Backgrounder
- What's new?
- Today's intellectual exercise



"You cannot solve a problem from the same consciousness that created it. You must learn to see the world anew."

Albert Einstein







Some People Believe

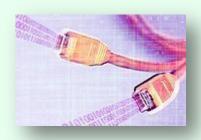
- That XBRL is for sharing external facing information amongst shareholders
- That some other tool may be necessary for expressing complex information, such as ERP data, within organizations
- In fact, XBRL was designed with a much broader view
- And XBRL has published a standard for representing the data found within ERP systems ... XBRL's Global Ledger Taxonomy Framework
- Developed in collaboration with virtually every EDI and XML organization developing accounting standards



What is XBRL Global Ledger

- Part of the broader world of XBRL
- The only taxonomy DEVELOPED by XBRL International
- An evolving, generic representation of the files in a typical ERP system: quantitative, qualitative
- An XML-based standard that can be used for import/export,
 Web services payload
- The bridge between source/target applications and XBRL reporting







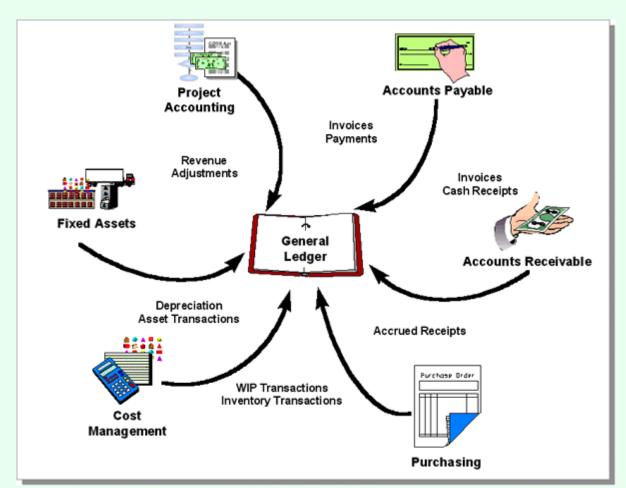




What XBRL Global Ledger Can Represent

Independent

- System
- Language
- Region
- Reporting area
- Process
- Chart of accounts
- GAAP



And able to bridge between them all — "the Great Reconciler"



XBRL Global Ledger

• Standardized internal, detailed data

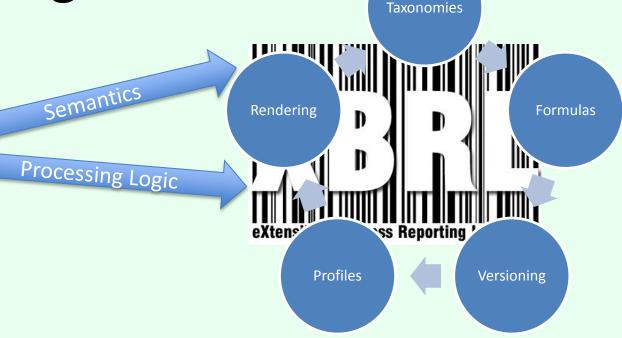
Supporting standardized processes





Getting Abstract





Application-independent
Transparent
Accessible



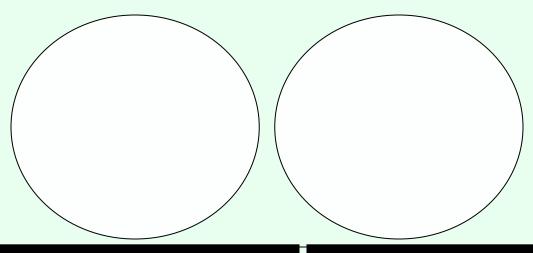


XBRL Inside ... Without Code Changes

- Removing "business logic" from applications
- Moving the logic to XBRL taxonomies and related artefacts
- Embedding (XBRL)... without code changes
- Flexible and open, adapts to changes without upgrades, add-ons or replacement
- "Cheap" technology?



Standardizing Every System with XBRL



Across Language
Across data definitions
Across file formats
Across file

System 1

System 2

System 3

Account#

Description

Amount

PostDate

勘定科目番号

勘定科目説明文

金額

転記日付

Identificador de la Cuenta

Descripción Principal de la Cuenta

Monto Monetario

Fecha de Asignación/Ingreso































XBRL GL "Profiles"

- Just tell me exactly what I
 - Must, Can, Must not
- Keeps XBRL GL open and flexible
- Provides structure for constraints in closed environments











Turkish Revenue – Battling Warehouses of Paper



imzalanır/mühürleni

AICPA "Audit Data Standard"

- Project page
 - http://www.aicpa.org/InterestAreas/FRC/AssuranceAdvisoryServices/Pages/AuditDataStandard WG.aspx
- Exposure draft
 - http://www.aicpa.org/InterestAreas/FRC/AssuranceAdvisoryServices/DownloadableDocuments/ FINAL%20Audit%20Data%20Standards%20ED.pdf
- Overseen by AICPA Assurance Services Executive Committee (ASEC)
- Developed by Emerging Assurance Technologies Task Force
- Comment period ended Fall 2012



Audit Data Standard

- General Ledger
 Standards
 - GL_Detail
 - Trial_Balance
 - Chart_Of_Accounts
 - Source_Listing

- Accounts Receivable
 Standards
 - Open_Invoices
 - AR_Activity
 - New_Invoices
 - Customer_Master
 - Invoice_Type
 - Payment Type

From Exposure Draft, subject to change





Opportunity: Cataloguing the Compromises

3.3 Customer Master YYYYMMDD

The <u>Customer Master YYYYMMDD</u> file may be requested to be generated more than once for the period under review to accommodate changes

H						
Field #	Field Name	Level	Flat File DataType	Data Length	XBRL GL Taxonomy Element	Description
1	Customer_Account_ID	1	TEXT	100	<pre>gl-cor:identifierCode for internal # with gl-cor:identifierType = {customer}</pre>	Identifier of the customer from whom payment is expected or to whom unused credits have been applied.
2	Customer Account Name	1	TEXT	100	gl-cor:identifierDescription	The name of the customer corresponding to the customer account ID as recorded in the customer master file.
3	Customer_Physical_Street_Addr ess1	1	TEXT	100	gl-bus:identifierStreet (*) with gl- bus:identifierAddressPurpose = "physical"	The customer's physical street address line 1.
4	Customer_Physical_Street_Addr ess2	1	TEXT	100	g1-bus:identifierAddressStreet2*	The customer's physical street address line 2.
5	Customer_Physical_City	1	TEXT	100	gl-bus:identifierCity*	The physical city where the customer is located.
6	Customer Physical State Province	. 1	TEXT	6	gl-bus:identifierStateOrProvince*	The physical state or province where the customer is located. Recommend ISO 3166-2.
7	Customer_Physical_ZipPostalCo de	1	NUME RIC		Eric C	The zip code where the customer is physically located.
8	Customer Physical Country	1	TEXT	3	gl-bus:identifierCountry*	The country code where the customer is physically located. Recommend ISO 3166-1 Alpha

Sample Data

Customer_Account_ID	AAA	BBB	CCC	
Customer_Account_Name	Arnold's Amazing Anteaters	Barbara's Bodacious Bouquets	Camden Candy Corner	
Customer_Physical_Street_Address1	100 Pastoral Lane	25 Main Street, Suite 400	47 Stephenwood Street	
Customer_Physical_Street_Address2			Complex III	
Customer_Physical_City	Akron	Bayonne	Camden	
Customer_Physical_State_Province	Ohio	New Jersey	Pennsylvania	
Customer_Physical_ZipPostalCode	1234	5 65433	2 1928	33
Customer_Physical_Country	United States	United States	Canada	
Customer_TIN	16-4876544	345-67-8765	AHQISOTDHCVNDJS	
Customer_Billing_Address1	100 Pastoral Lane	25 Main Street, Suite 400	BOX 500736	
Customer_Billing_Address2				
Customer_Billing_City	Akron	Bayonne	Camden	
Customer_Billing_State_Province	Ohio	New Jersey	Pennsylvania	
Customer_Billing_ZipPostalCode	1234	5 65433	2 1920)0
Customer_Billing_Country	United States	United States	Canada	
Active_Date	Jan-01-2001	Feb-15-2003	Dec-29-2011	
Inactive_Date			Dec-30-2011	
Transaction_Credit_Limit	5000	0 20000	0	1
Overall_Credit_Limit	10000	0 25000	0	5
Customer_Terms_Percentage	0.0	2 0.00	2	0
Customer_Terms_Days	1	0 1!	5	0
Last_Modified_Date			Dec-29-2011	
Last_Modified_By			EEC	
User_ID	ABC	ABC	EEC	
Approved_By	EEC	EEC	RMW	
Entry_Date	Jan-01-2001	Feb-15-2003	Dec-28-2011	
PrimaryContact_Name	Arnold Aultfather	Barbara Bodacious	Otto Wellwood	
PrimaryContact_Phone	+1-616-234-9090	+44 (0) 234-44-2334	1-800-SWEETEMS	
PrimaryContactEmail	aa@arnoldsamazing.com	barbod@bodaciousbarb.com	owellwood@camdencandy.com	

Some content within systems must be transformed before exporting to ADS (FF and/or XBRL GL)











Text Format





Lec r'est pas une ripe

Customer_A	Customer_F Customer_E Customer_E	Customer_APhysical_Stree Physical_ZipPe Billing_Addres Billing_State_ Enactive Da	et_Address2 ostalCode ss1 Province	Customer_P Customer_B Customer_B	_	ntry ss2 talCode	Physical_State Customer_T Customer_B Customer_B	IN Billing_City	ry
	Customer_T	erms_Percer Approved_B	ntage	Customer_T	erms_Days PrimaryCon	Last_Modifi	ed_Date	Last_Modifi tact_Phone	ed_By
AAA	•	nazing Anteat 16-4876544	ers 100 Pastora 50000	100 Pastora Lane 100000	l Lane 0.02	Akron 10	Akron OH	OH 12345	12345 USA ABC
BBB		Jan-01-2001 odacious Bou USA		"25 Main St				amazing.con Bayonne	n NJ
(0) 224 44 2	Bayonne 15	NJ	65432	USA ABC	Feb-15-2003 EEC	3	20000 BBarbara Boo	25000 dacious	0.02 +44
(0) 234-44-2 CCC		ndy Corner AHQISOTDH Dec-29-2013	ICVNDJS			Camden Camden 1	PA PA 5	19283 19200 0	0
	Dec-29-201: 1-800-SWEE	1	EEC	EEC ©camdencan	RMW	Dec-28-201		Otto Wellwo	



XBRL GL: ADS Customer_Master Profile

```
<gl-cor:entryHeader>
<!- An opportunity to provide comments >
                <gl-cor:enteredBy contextRef="now">ABC</gl-cor:enteredBy>
                <gl-cor:enteredDate contextRef="now">2003-02-15/gl-cor:enteredDate>
                <gl-bus:entryResponsiblePerson contextRef="now">EEC</gl-bus:entryResponsiblePerson>
                                <gl-cor:entryDetail>
                                <gl-cor:amount unitRef="usd" contextRef="now" decimals="INF">25000</gl-cor:amount>
                                <gl-muc:multicurrencyDetail>
                                <gl-muc:amountRestatedAmount unitRef="usd" decimals="INF" contextRef="now">20000</gl-
muc:amountRestatedAmount>
                                </gl-muc:multicurrencyDetail>
                                                <gl-cor:identifierReference>
                                <gl-cor:identifierCode contextRef="now">BBB</gl-cor:identifierCode>
                                <gl-cor:identifierDescription contextRef="now">Barbara's Bodacious Bouquets/gl-cor:identifierDescription>
                                <gl-cor:identifierType contextRef="now">C</gl-cor:identifierType>
                                <gl-bus:identifierAddress>
                                                <gl-bus:identifierAddressDescription contextRef="now">Physical</gl-bus:identifierAddressDescription>
                                                <gl-bus:identifierStreet contextRef="now">25 Main Street, Suite 400</gl-bus:identifierStreet>
                                                <gl-bus:identifierCity contextRef="now">Bayonne</gl-bus:identifierCity>
                                                <gl-bus:identifierStateOrProvince contextRef="now">NJ</gl-bus:identifierStateOrProvince>
                                                <gl-bus:identifierCountry contextRef="now">USA</gl-bus:identifierCountry>
                                                <gl-bus:identifierZipOrPostalCode contextRef="now">65432</gl-bus:identifierZipOrPostalCode>
                                </gl-bus:identifierAddress>
                                <gl-bus:identifierAddress>
                                                <gl-bus:identifierAddressPurpose contextRef="now">Billing</gl-bus:identifierAddressPurpose>
                                                <gl-bus:identifierStreet contextRef="now">25 Main Street, Suite 400</gl-bus:identifierStreet>
                                                <gl-bus:identifierCity contextRef="now">Bayonne</gl-bus:identifierCity>
                                                <gl-bus:identifierStateOrProvince contextRef="now">NJ</gl-bus:identifierStateOrProvince>
                                                <gl-bus:identifierCountry contextRef="now">USA</gl-bus:identifierCountry>
                                                <gl-bus:identifierZipOrPostalCode contextRef="now">65432</gl-bus:identifierZipOrPostalCode>
                                </gl-bus:identifierAddress>
```



Today's Intellectual Exercise

The XBRL GL philosophy:

- a.ls *still* ahead of its time
- b.Has seen its time come and go
- c. Is as valid today as it was when crafted





XBRL GL Philosophy

- 1. Represent what is found in the databases of accounting and operational systems. Stay away from calculated fields.
- 2. Represent both the exact content (audit) of those databases while allowing for normalization of key fields (data transfer).
- 3. Allow both modular and monolithic approaches to data representation
- 4. Use a generic and reusable approach where appropriate
- 5. Specialize only where absolutely needed
- 6. The originating document is key to the audit
- 7. The primary amount is key to the audit
- 8. XBRL GL should not be used for transactions
 - [i.e., for two way transactions EDI it is made to represent historical transactions]
- 9. XBRL GL should leverage the power of XBRL but be familiar to non-XBRL experts







Our analysts want to be able to slice and dice the data. We want the line items themselves to be relatively simplified – such as amounts as a data point – and then everything else be an attribute to the primary data point. Everything should be expressed as a multi-dimensional model. After all, everything ... time, organization ... is just a dimension.

Line item to line item mapping is the easiest. Our DBA are most comfortable when line items are put into the data dictionary, tracked simply, and then connections are made. To have to look at other elements or make any other survey of the *context* of the information is not acceptable. We want to know exactly and unambiguously what to do. File by file, document by document, field by field.





Customer Master File

Customer Number

Name

Street

City State Zip

Phone

Email

Tax ID

Vendor Master File

Vendor Number

Name

Street

City State Zip

Phone

Email

Tax ID

Employee Master File

Employee Number

Name

Street

City State Zip

Phone

Email

Tax ID

Contractor Master File

Contractor Number

Name

Street

City State Zip

Phone

Email

Tax ID

Internal Sales Master File

Salesperson Number

Name

Street

City State Zip

Phone

Email

Tax ID

External Sales Master File

Salesperson Number

Name

Street

City State Zip

Phone

Email

Tax ID

Specific Approach

- Concept explosion
- Possible reuse



Customer Master File

Customer Number

Name

Street

City State Zip

Phone

Email

Tax ID

Vendor Master File

Vendor Number

Name

Street

City State Zip

Phone

Email

Tax ID

Employee Master File

Employee Number

Name

Street

City State Zip

Phone

Email

Tax ID

Specific, unrelated

Issues:
Managing change
Grouping

Specific Approach

- Concept explosion
- Possible reuse

Specific, derived from base type

Issues: Managing change

Specific, other approaches ...



Generic Approach

- Interpretation
- Comfort by some parties in 1-1 for mapping
- Need for Profiles
- Need for examples, documentation

Party Master File

Party Number

Name
Street
City State Zip
Phone
Email
Tax ID

Generic; driven by placement

Generic; driven by enumerations

XBRL issues -

Shared labels, resources

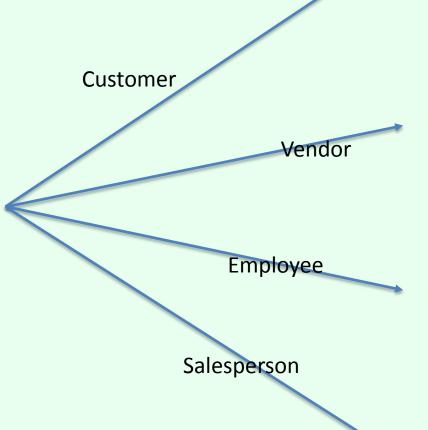
Unique labels



Dimensional Approach

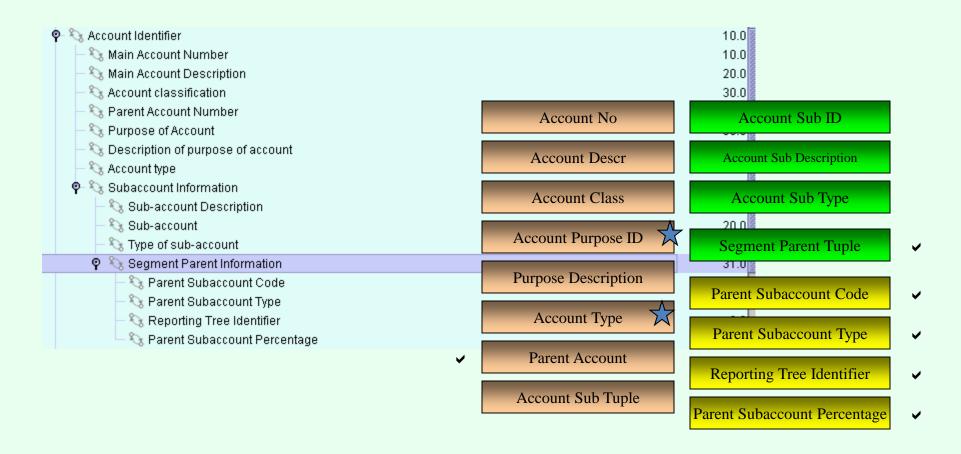


Name
Street
City State
Zip
Phone
Email
Tax ID





Tiered Accounts Structures



General ledger accounts, bank accounts, customers, vendors, statistical accounts ... Europe vs US approach





In Chart of Accounts ... or Separate

Concept	Account approach Defined with accountType enumerations	Subledger approach
GL account Bank Statistical account	account	(same)
Customers Vendors Employees	customer vendor employee	identifierReference structure
Jobs	job	jobInfo structure
Measurables	measurable	measurable structure
Others	other	(as needed)

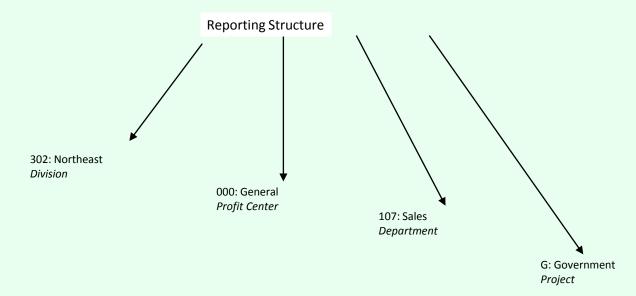




Utilities primary account



5300-302-000-107-G

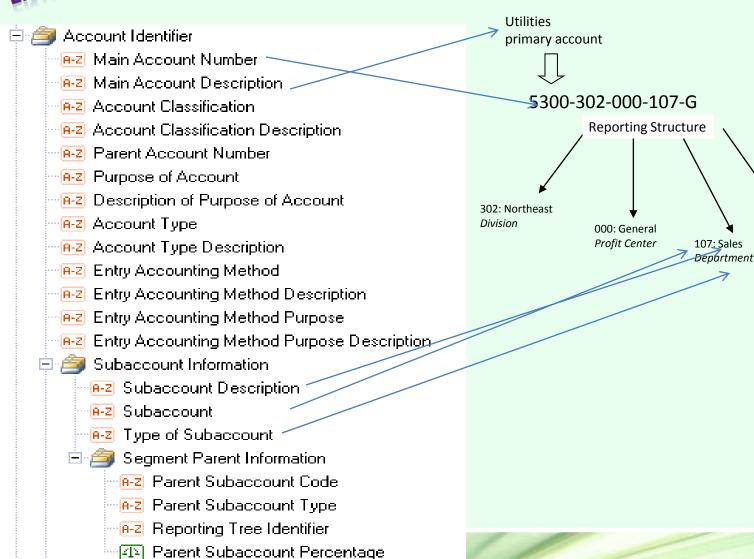




ENTRYDETAIL

R-Z Account Active

Account Structure









G: Government *Project*

🖃 🥌 Account Identifier	
Main Account Number	

- A-Z Main Account Description

[A-Z] Account Classification

[A-Z] Account Classification Description

- A-Z Parent Account Number

- A-Z Purpose of Account

[A-Z] Description of Purpose of Account

- Account Type:

-A-Z Account Type Description

FIZE Entry Accounting Method

Entry Accounting Method Description

- R-Z Entry Accounting Method Purpose

[A-Z] Entry Accounting Method Purpose Description

Primary	Reporting structure						
account							
5300	302	000	107	G			
Utilities	Northeast	General	Sales	Government			
Primary a/c	Division	Profit Center	Department	Project			

divisionID
divisionDescription
profitCenterID
profitCenterDescription
departmentID
departmentDescription
projectID
projectDescription





Level 1	Level 2	Level 3	Primary a/c	1 st segment	2 nd segment	3 rd segment	4 th segment
account							
	accountMainID		5300				
	account Main Description		Utilities				
	mainAccountType		expense				
	accountPurposeCode		usgaap				
	accountPurposeDescription						
	accountType		account				
	accountSub						
		accountSubID		302	000	107	G
		accountSubDescription		Northeast	General	Sales	Government
		accountSubType		Division	Profit Center	Department	Project

XBRL GL approach:

Primary	Reporting structure						
account							
5300	302	000	107	G			
Utilities	Northeast	General	Sales	Government			
Primary a/c	Division	Profit Center	Department	Project			

Level 1	Level 2	Primary a/c
account		
	accountMainID	5300
	accountMainDescription	Utilities
	mainAccountType	expense
	accountPurposeCode	usgaap
	accountPurposeDescription	
	accountType	account
	divisionID	302
	divisionDescription	Northeast
	profitCenterID	000
	profitCenterDescription	General
	departmentID	107
	departmentDescription	Sales
	projectID	G
	projectDescription	Government

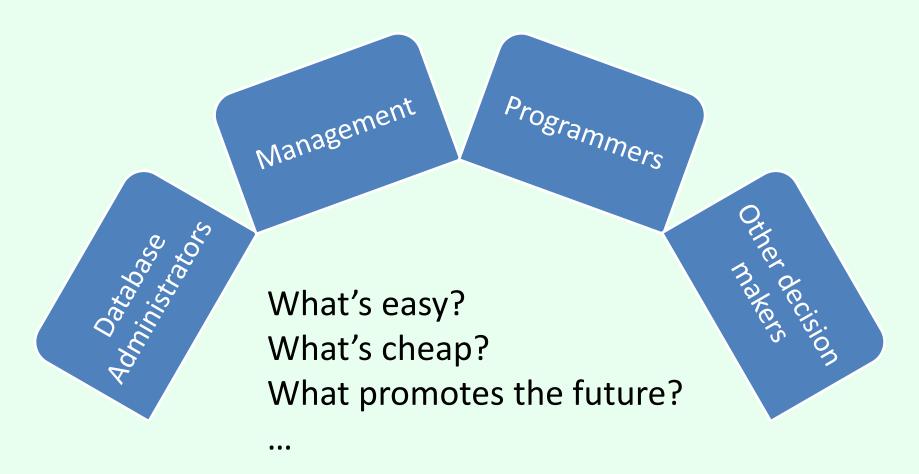


Issues

- Duplicating existing content
- OK in closed environment? Not GLTFTA, not Framework
- Maintenance issues



Point of View







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